

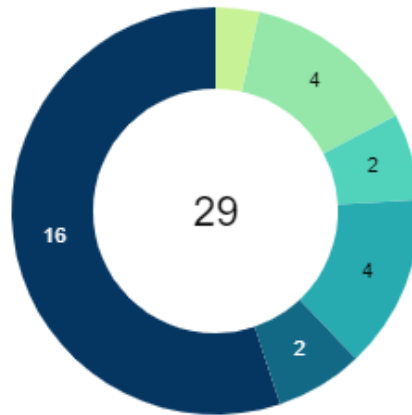
BUSINESS DEVELOPMENT

Year to Date January 6, 2021

Active Projects 29
Active Project Site Visits 5
Existing Industry Visits 35

PROJECTS **2126** JOBS / **12** NEW RELOCATIONS

17 LOCAL EXPANSIONS



Primary Target Industry

- Aviation/Aerospace ●
- Business Services ●
- Cyber Security ●
- Distribution/Logistics ●
- Information Technol... ●
- Manufacturing ●

1ST QUARTER EXISTING INDUSTRY VISITS **35**

OCTOBER **20**
NOVEMBER **12**
DECEMBER **3**

Date	Company
11/01/21	Port of Pensacola
11/01/21	Pricus Marine
11/03/21	Accountingfly
11/04/21	Hatchmark Studio
11/07/21	Pensacola Children Business Fair
11/08/21	UWF Haas Center
11/09/21	Mind Marketing Group
11/10/21	Bullock Tice
11/10/21	ARGO Cyber Systems
11/18/21	Guided Particle Systems
11/19/21	Heart Crossed Films
11/30/21	Preferred Office Network
12/09/21	Daily Adventure Box
12/14/21	Circulogene
12/15/21	Vertex Solutions

# EMPLOYEES	SECTOR
9	Marine MRO
	Business Services
8	Headquarters
7	Business Services
	Education Services
8	R&D
2	Business Services
44	Business Services
5	IT/Cybersecurity
5	R&D
	Business Services
	Business Service
	Business Services
12	R&D
5	IT

ANNOUNCEMENTS



JOBS GOAL = 2000 (by 2023)

2015 -2021 = 32 PROJECTS ANNOUNCED

16 PROJECTS / **3** NEW RELOCATIONS
13 LOCAL EXPANSIONS

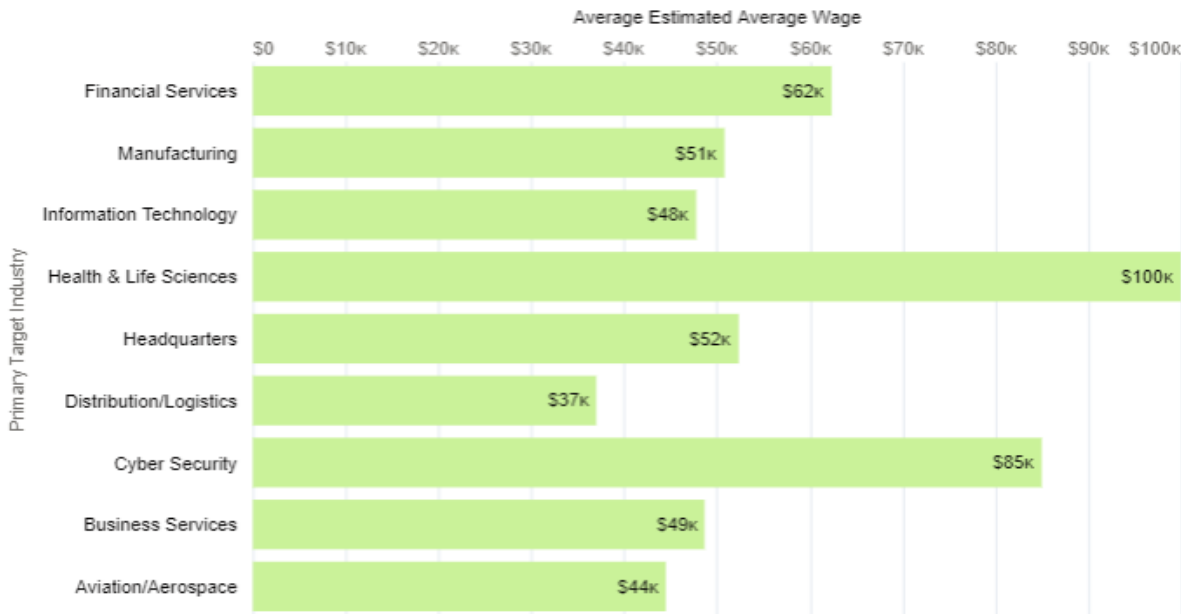
New Jobs	Retained Jobs	Average Wage	Annual Payroll	Capital Investment
1692	70	\$50,989	\$83,637,490	\$280,475,000

New Jobs	Retained Jobs	Average Wage	Annual Payroll	Capital Investment
7050	678	\$52,188	\$403,305,242	\$757,733,200

FloridaWest - Business Expansion and Relocation Announcements

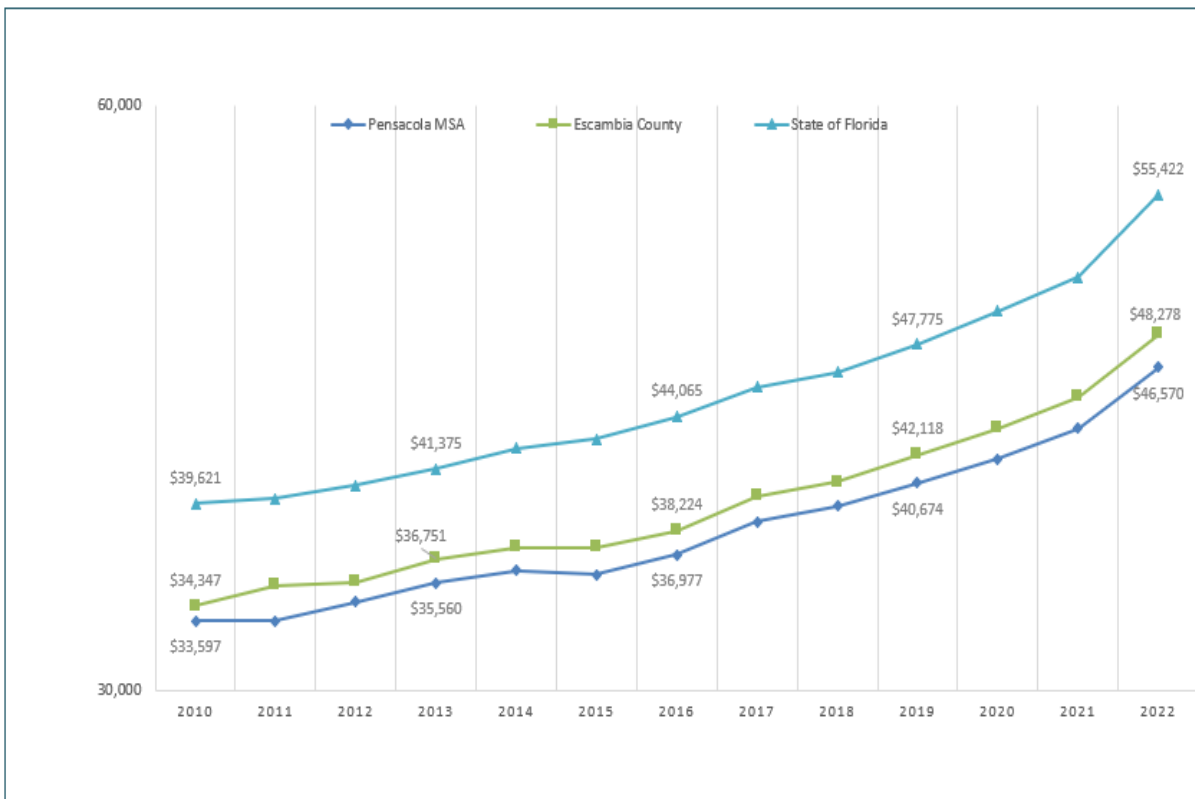
Company	Sector	New Jobs	Retained Jobs	Average Wage	Annual Payroll	Capital Investment
Economic Development Announcements (2014-2018)	16 Projects	5358	608	\$53,948	\$311,077,402	\$477,258,200
Lost Key Media	Business Services	3		\$42,000	\$126,000	NA
May, 2019						
American Tire Distributors	Distribution	30	20	\$32,000	\$1,600,000	\$4,000,000
June, 2019						
ST Engineering Aerospace	Aviation	1325		\$45,394	\$60,147,050	\$245,000,000
July, 2019						
Social Icon	Business Services	3		\$36,000	\$108,000	NA
August, 2019						
Qualia Is	Business Services	2		\$50,000	\$100,000	NA
March 2020						
EBI Management Group, Inc.	Business Services	14		\$65,000	\$910,000	\$350,000
March, 2020						
Girl Catch Fire	Business Services	1		\$50,000	\$50,000	NA
April, 2020						
CoFlyt	IT	5		\$45,000	\$225,000	NA
May, 2020						
Right on Target Marketing	Business Services	2		\$40,000	\$80,000	NA
May, 2020						
Speaker Training	Business Services	1		\$50,000	\$50,000	NA
May, 2020						
Allius Marketing	Business Services	1		\$55,000	\$55,000	NA
May 2020						
Blue Wind Technologies	Manufacturing	120		\$41,937	\$5,032,440	\$2,500,000
May 2020						
Ascend Performance Materials	Manufacturing	10	30	\$67,000	\$2,680,000	\$20,000,000
June 2020						
Cordele Intermodal	Business Services	5	20	\$42,000	\$1,050,000	\$3,500,000
June 2020						
Streamline Boats	Manufacturing	100		\$45,500	\$4,550,000	\$2,000,000
September 2020						
CIRCULOGENE	BioMedical	70		\$100,000	\$7,000,000	\$3,125,000
December 2021						
5-year Goals To Date	16 Projects	1692	70	\$50,989	\$83,637,490	\$280,475,000
FY 2014-2021 Totals	32 Projects	7050	678	\$52,188	\$403,305,242	\$757,733,200

FloridaWest Projects (2014-2022)



Average Annual Wage Comparisons

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Percent Increase 2010-2022
Pensacola MSA	33,597	33,597	34,571	35,560	36,174	35,950	36,977	38,662	39,473	40,674	41,908	43,470	46,570	38.61%
Escambia County	34,347	35,430	35,582	36,751	37,360	37,360	38,224	40,004	40,704	42,118	43,462	45,074	48,278	40.56%
State of Florida	39,621	39,856	40,555	41,375	42,446	42,904	44,065	45,562	46,346	47,775	49,472	51,192	55,422	39.88%



Source: Florida Department of Economic Opportunity, Labor Market Statistics Center, Quarterly Census of Employment and Wages Program, in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics.

SPECIAL PROJECTS - FTZ #249 ALTERNATE SITE FRAMEWORK (ASF) /ESCAMBIA, SANTA ROSA, OKALOOSA COUNTIES

INTERNATIONAL TRADE ADMINISTRATION
Metropolitan Area Goods Exports Analysis Tool
 Pensacola-Ferry Pass-Brent, FL - Snapshot

Select Metro Area
 Pensacola-Ferry Pass-Brent, FL

Top 5 Export Sectors



Pensacola-Ferry Pass-Brent, FL was the **169th** largest Metropolitan* exporter in 2020

Select Export Markets

* In 2020, total goods export data were available for 389 out of 392 metro areas. Suppressed metro areas are excluded from ranking and denoted by "D".



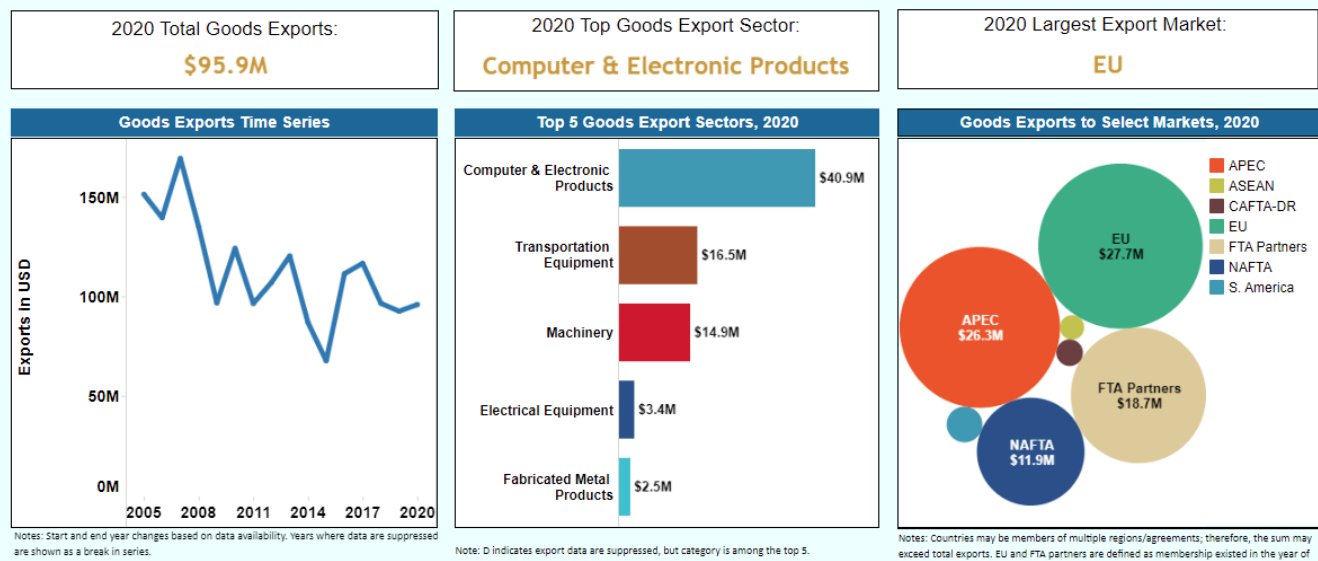
Top 5 Export Sectors



Crestview-Fort Walton Beach-Destin, FL was the **339th** largest Metropolitan* exporter in 2020

Select Export Markets

* In 2020, total goods export data were available for 389 out of 392 metro areas. Suppressed metro areas are excluded from ranking and denoted by "D".



Notes: Start and end year changes based on data availability. Years where data are suppressed are shown as a break in series.

Note: D indicates export data are suppressed, but category is among the top 5.

Notes: Countries may be members of multiple regions/agreements; therefore, the sum may exceed total exports. EU and FTA partners are defined as membership existed in the year of the data. The chart excludes markets where data are suppressed.